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For more information on Capital Quest please see contact information below:



**Capital Quest, Inc.
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Date

Name

Company

Address

City, State Zip

Dear Name,

The Niagara Hospice needs your advice and guidance.

Niagara County has long needed a Hospice Residence and Inpatient Facility for those patients needing more extensive care than can be provided through Home Care. Recently enacted changes in New York law make it financially feasible for us to provide these services.

A Residential Hospice will provide 24-hour a day service to those patients who are not able to stay in their homes during the final days and weeks of their life. The quality of care, and cost of providing that care, will be better handled through a specialized program such as The Niagara Hospice, as opposed to the medical environment generally found in hospitals.

We are exploring the possibility of a \$3 million capital campaign to build such a facility on property we already own in Lockport, NY. In addition to interviewing community leaders and prospective donors in the community, we'd like to know what our friends and past donors think of this project and our chances of raising such a significant sum in a fundraising campaign.

We're enclosing a brief survey and would ask that you complete it, front and back, and return it to us by _____, 2004. The results of this survey will provide us with useful information on how to position our case for funding, the feasibility of raising \$3 million, and general information on how to proceed.

Please accept our thanks in advance for your time and for any thoughts and ideas which you share. We look forward to receiving your completed survey by _____, 2004.

Sincerely,

John Lomeo
President and CEO

Thomas J. Johnson, Jr.
President, Niagara Hospice Foundation