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For more information on Capital Quest please see contact information below:



**Capital Quest, Inc.
Consultants Serving Philanthropy Nationally
Since 1992**

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Gift Prospect Identification

This form should be used to identify potential donors – corporations, civic groups, foundations, individuals or others - who you feel might be a good prospect for the capital campaign.

At this time, our priority is identifying prospects and, over the course of the campaign, we'll also identify the appropriate solicitation technique.

Once complete, please **fax** this to Name at Fax Number as soon as possible.

YOUR NAME _____

Prospect Name _____

Company/Organization _____

Address: _____

City/State/Zip _____

Phone _____ Email: _____

Why do you think this prospect might be a donor to the hospital campaign? (Example: strong history of giving to community causes, past major gifts, had a relative/friend with good thoughts about the hospital, personal friend of yours, etc.)

Do You Know This Potential Prospect Well Enough to Call and Get a Face-to-Face Appointment to Talk about the Capital Campaign? Yes _____ No _____

Comments: _____
